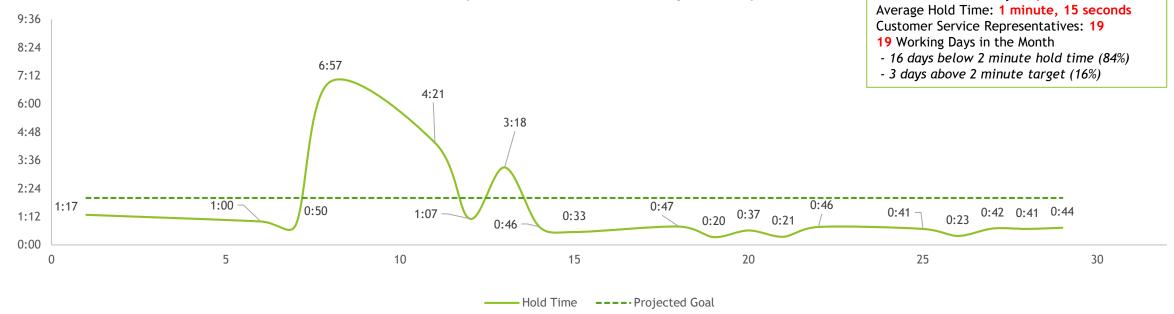
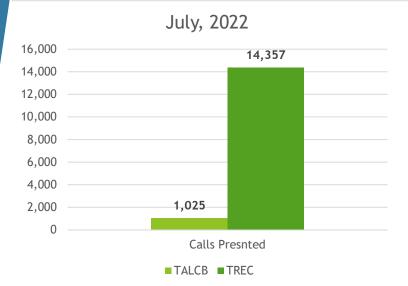


July 2022 Staff Reports

July, 2022 Hold Time per Day

Calls Presented in July: 15,382





TALCB - 1,025 Calls (6.66%) 57 second hold time TREC - 14,357 Calls (93.34%) 1 minute, 16 second hold time



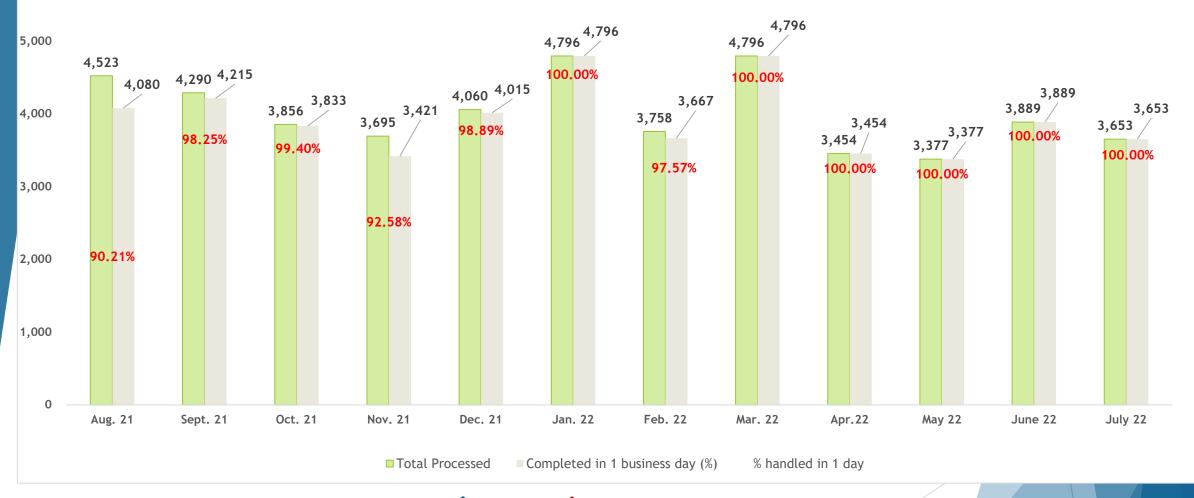
Last 12 Months Calls Presented vs. Hold Time





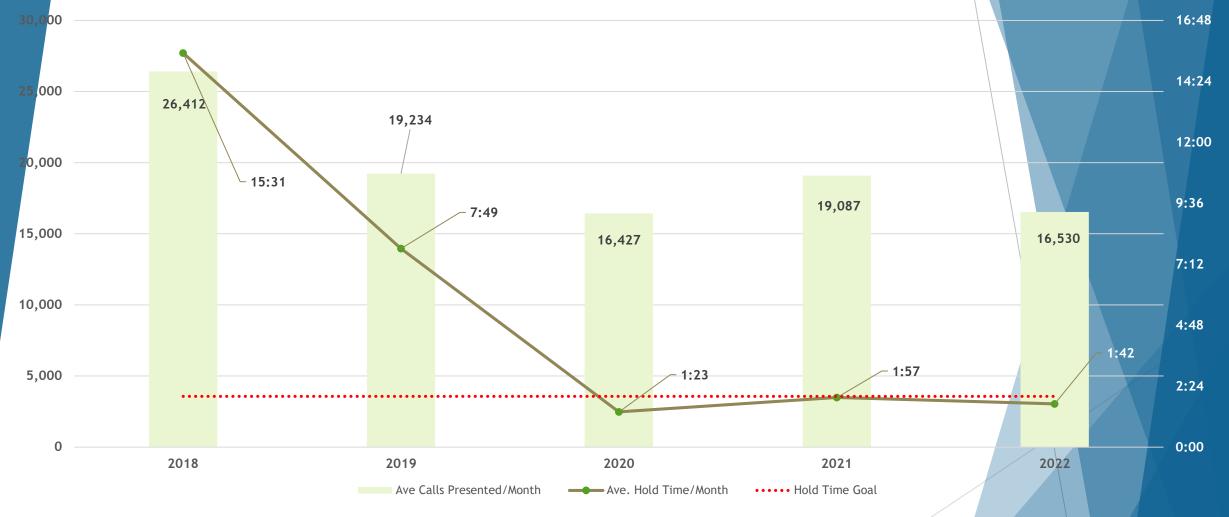
Last 12 Months Emails Processed and % Completed within 1 Business Day

6,000





Fiscal Year Comparison Ave. Calls Presented/Month vs. Ave. Hold Time/Month





Education & Examinations Division - EE1 Report

TREC Qualifying Education Provider and Course Applications

FY2022

| | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | YTD |
|------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----|
| | | | | | | | | | | | | | |
| Applications Received | | | | | | | | | | | | | |
| Providers | | | | | | | | | | | | | |
| Initial Provider | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | | 2 |
| 4-year Renewal Provider | 1 | 0 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | | 6 |
| Annual Fee for Provider | 2 | 9 | 0 | 3 | 1 | 3 | 4 | 1 | 6 | 7 | 10 | | 46 |
| | | | | | | | | | | | | | |
| Real Estate Courses | 0 | 16 | 35 | 13 | 9 | 8 | 7 | 4 | 31 | 36 | 19 | | 178 |
| Initial | 0 | 13 | 22 | 4 | 9 | 8 | 6 | 2 | 28 | 28 | 14 | | 134 |
| Renewal | 0 | 3 | 13 | 9 | 0 | 0 | 1 | 2 | 3 | 8 | 5 | | 44 |
| | | | | | | | | | | | | | |
| Inspector Courses | 1 | 8 | 4 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | | 16 |
| Initial | 1 | 8 | 4 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | | 16 |
| Renewal | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 |
| | | • | | | | | | | | · | | | |
| Total Applications Received | 4 | 34 | 41 | 19 | 12 | 11 | 11 | 5 | 37 | 44 | 30 | 0 | 248 |

| | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | YTD |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----|
| | | | | | | | | | _ | | | | |
| Application Approved | | | | | | | | | | | | | |
| Providers | | | | | | | | | | | | | |
| Initial Provider | 2 | 2 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | | 6 |
| 4-year Renewal Provider | 0 | 0 | 1 | 0 | 3 | 0 | 2 | 0 | 0 | 1 | 0 | | 7 |
| Annual Fee for Provider | 2 | 1 | 2 | 4 | 4 | 0 | 0 | 3 | 3 | 3 | 5 | | 27 |
| | | | | | | | | | | | | | |
| Real Estate Courses | 0 | 8 | 1 | 36 | 11 | 20 | 7 | 6 | 34 | 37 | 19 | | 179 |
| Initial | 0 | 8 | 0 | 15 | 8 | 20 | 6 | 6 | 31 | 33 | 12 | | 139 |
| Renewal | 0 | 0 | 1 | 21 | 3 | 0 | 1 | 0 | 3 | 4 | 7 | | 40 |
| Inspector Courses | 1 | 4 | 0 | 4 | 6 | 11 | 0 | 0 | 0 | 0 | 0 | | 26 |
| Initial | 1 | 4 | 0 | 4 | 6 | 11 | 0 | 0 | 0 | 0 | 0 | | 26 |
| Renewal | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 |
| | | | | | | | | | | | | | |
| Total Applications Approved | 5 | 15 | 4 | 44 | 25 | 31 | 9 | 9 | 37 | 42 | 24 | 0 | 245 |

Education & Examinations Division - EE2 Report

TREC Continuing Education Provider and Course Applications

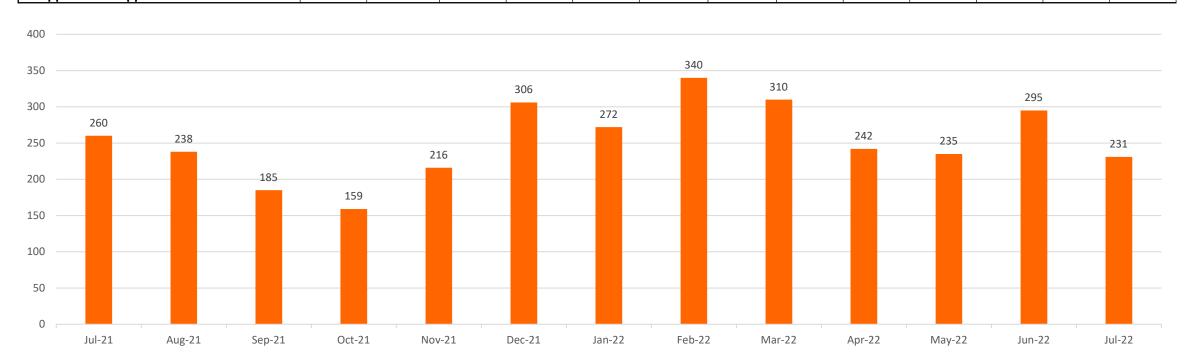
FY2022

| | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | YTD |
|------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------|
| | | | | | | | | | | | | | |
| Applications Received | | | | | | | | | | | | | |
| Providers | 31 | 28 | 15 | 24 | 48 | 51 | 40 | 23 | 20 | 18 | 24 | | 322 |
| Initial Provider | 12 | 13 | 7 | 13 | 22 | 12 | 16 | 14 | 14 | 10 | 13 | | 146 |
| Renewal Provider | 19 | 15 | 8 | 11 | 26 | 39 | 24 | 9 | 6 | 8 | 11 | | 176 |
| | | | | | | | | | | | | | |
| Real Estate CE Courses | 167 | 179 | 260 | 222 | 255 | 299 | 242 | 226 | 172 | 176 | 165 | | 2363 |
| | | | | | | | | | | | | | |
| Inspector CE (ICE) Courses | 10 | 4 | 15 | 7 | 6 | 2 | 17 | 25 | 27 | 10 | 17 | | 140 |
| | | | | | | | | | | | | | |
| Total Applications Received | 208 | 211 | 290 | 253 | 309 | 352 | 299 | 274 | 219 | 204 | 206 | | 2825 |

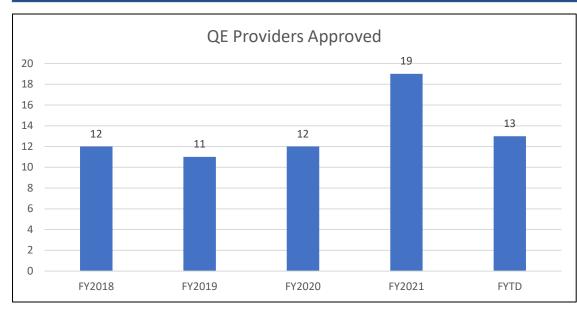
| | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | YTD |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------|
| | | | | | | | | | | | | | |
| Applications Approved | | | | | | | | | | | | | |
| Providers | 28 | 20 | 17 | 19 | 23 | 13 | 32 | 17 | 18 | 27 | 26 | | 240 |
| Initial Provider | 10 | 7 | 7 | 9 | 12 | 9 | 16 | 9 | 11 | 12 | 6 | | 108 |
| Renewal Provider | 18 | 13 | 10 | 10 | 11 | 4 | 16 | 8 | 7 | 15 | 20 | | 132 |
| Real Estate CE Courses | 133 | 111 | 183 | 236 | 220 | 292 | 265 | 197 | 140 | 225 | 174 | | 2176 |
| Inspector CE (ICE) Courses | 21 | 14 | 14 | 11 | 8 | 4 | 4 | 22 | 43 | 4 | 12 | | 157 |
| Total Applications Approved | 182 | 145 | 214 | 266 | 251 | 309 | 301 | 236 | 201 | 256 | 212 | | 2573 |

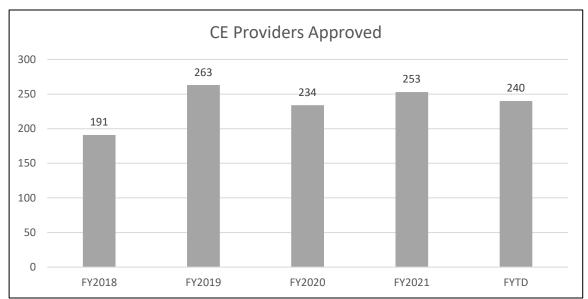
Education & Examinations Division

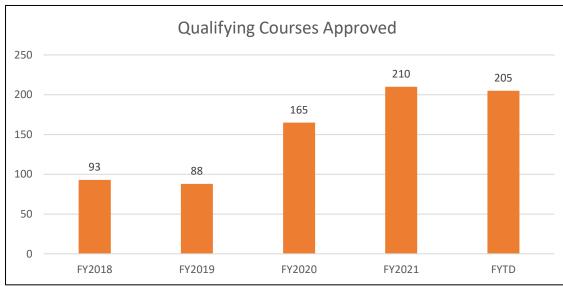
| TREC Applications Approved 13-Month Comparison | | | | | | | | | | | | | |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 |
| Qualifying Provider | 1 | 5 | 2 | 2 | 1 | 0 | 4 | 0 | 2 | 0 | 0 | 2 | 0 |
| Qualifying Real Estate Courses | 12 | 43 | 0 | 8 | 1 | 36 | 11 | 20 | 7 | 6 | 34 | 37 | 19 |
| Qualifying Inspector Courses | 0 | 0 | 1 | 4 | 0 | 4 | 6 | 11 | 0 | 0 | 0 | 0 | 0 |
| All Qualifying Applications | 13 | 48 | 3 | 14 | 2 | 40 | 21 | 31 | 9 | 6 | 34 | 39 | 19 |
| | | | | | | | | | | | | | |
| Continuing Education Provider | 19 | 29 | 28 | 20 | 17 | 19 | 23 | 13 | 32 | 17 | 18 | 27 | 26 |
| Continuing Real Estate Courses | 204 | 151 | 133 | 111 | 183 | 236 | 220 | 292 | 265 | 197 | 140 | 225 | 174 |
| Continuing Education Inspector Courses | 24 | 10 | 21 | 14 | 14 | 11 | 8 | 4 | 4 | 22 | 43 | 4 | 12 |
| All Continuing Education Applications | 247 | 190 | 182 | 145 | 214 | 266 | 251 | 309 | 301 | 236 | 201 | 256 | 212 |
| | | | | | | | | | | | | | |
| All Applications Approved | 260 | 238 | 185 | 159 | 216 | 306 | 272 | 340 | 310 | 242 | 235 | 295 | 231 |

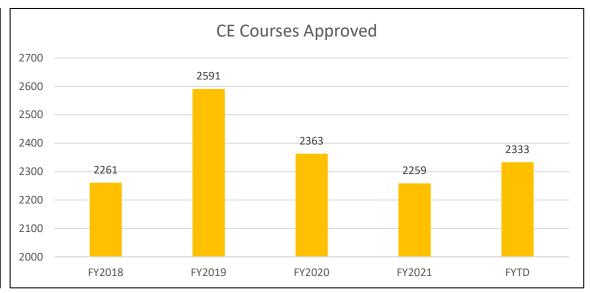


Education & Examinations Division TREC Total Applications Approved - Fiscal Year



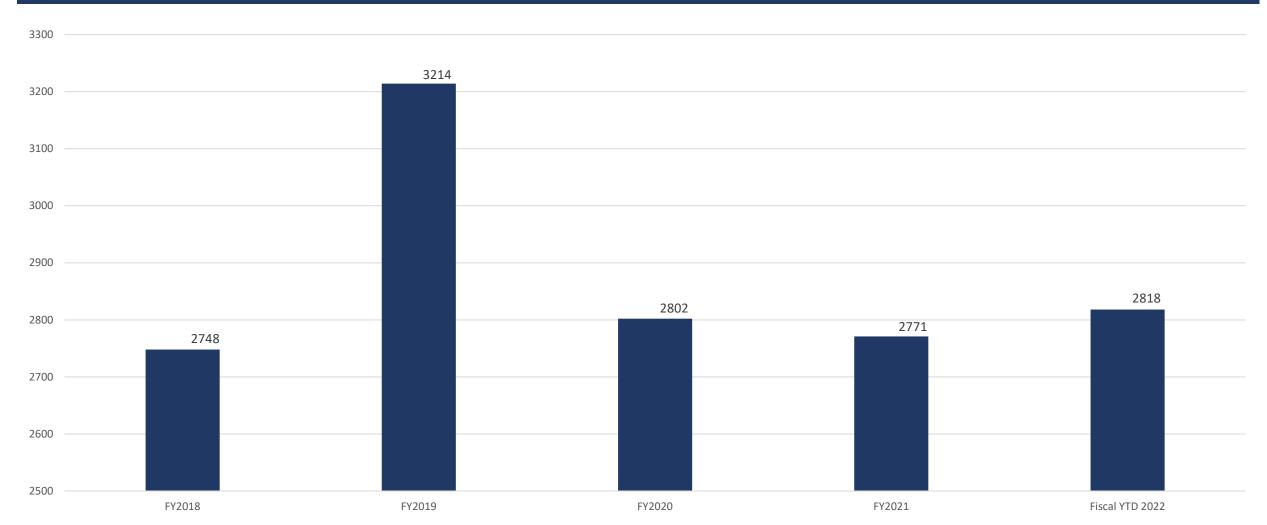




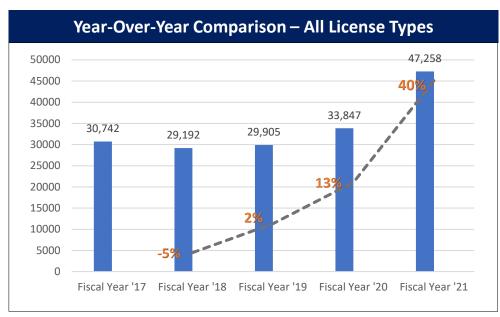


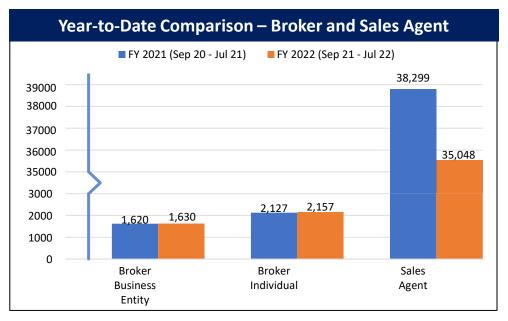
Education & Examinations Division

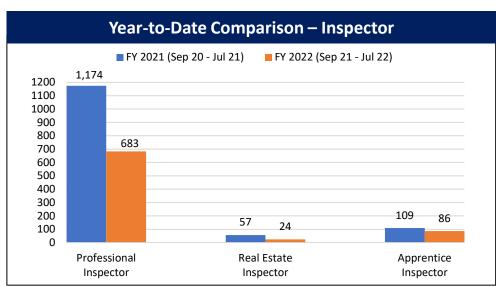


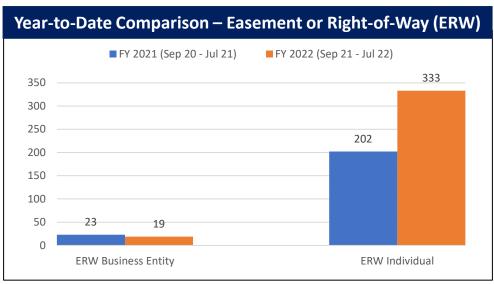


Licensing Applications Received

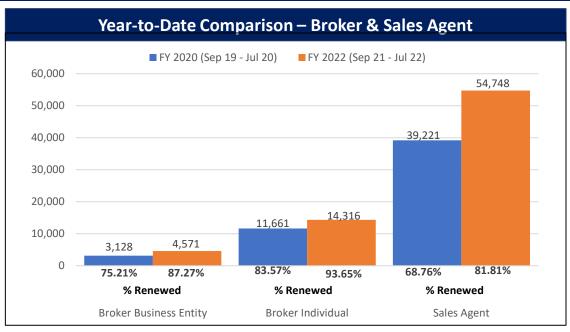


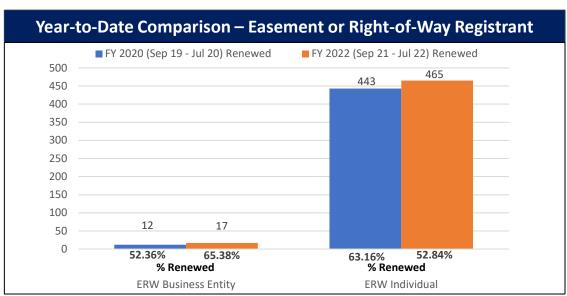


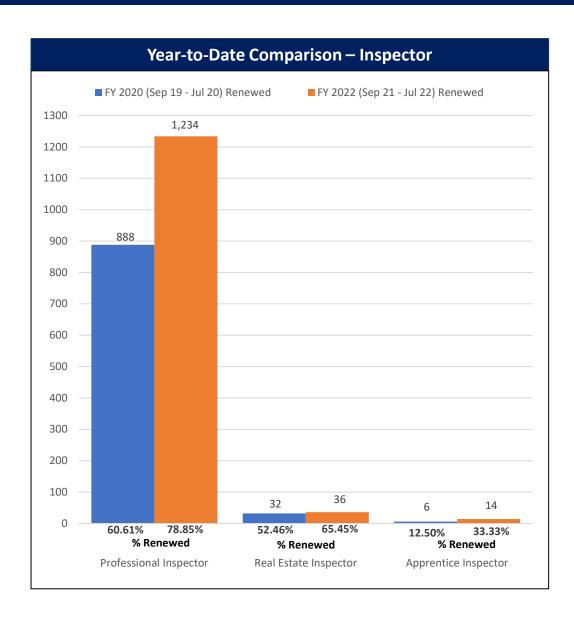




Licensing Renewal Activity

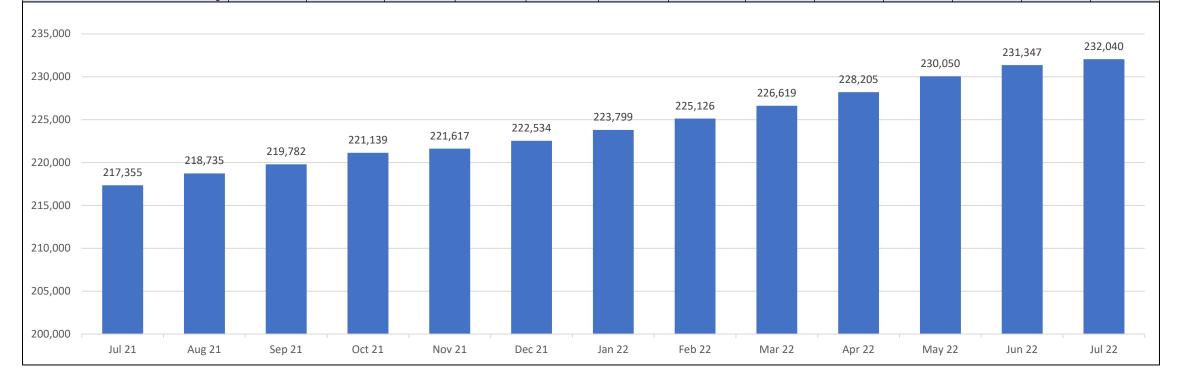






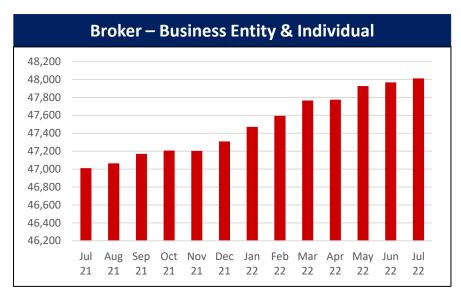
License Holder Counts

| | | | To | tal Licen | se Holde | rs and Re | gistrants | | | | | | |
|-------------------------------------|---------|---------|---------|--------------|----------|-----------|-----------|---------|---------|---------|---------|---------|---------|
| | | | | 13 -l | Month Co | omparisc | on | | | | | | |
| | Jul 21 | Aug 21 | Sep 21 | Oct 21 | Nov 21 | Dec 21 | Jan 22 | Feb 22 | Mar 22 | Apr 22 | May 22 | Jun 22 | Jul 22 |
| Brokers | 47,010 | 47,064 | 47,169 | 47,207 | 47,204 | 47,309 | 47,471 | 47,595 | 47,765 | 47,775 | 47,926 | 47,968 | 48,013 |
| Sales Agents | 163,890 | 165,127 | 166,121 | 167,464 | 167,894 | 168,767 | 169,862 | 170,989 | 172,314 | 173,859 | 175,524 | 176,719 | 177,354 |
| Brokers & Sales Agents | 210,900 | 212,191 | 213,290 | 214,671 | 215,098 | 216,076 | 217,333 | 218,584 | 220,079 | 221,634 | 223,450 | 224,687 | 225,367 |
| Inspectors | 4,500 | 4,561 | 4,614 | 4,642 | 4,663 | 4,699 | 4,720 | 4,760 | 4,817 | 4,855 | 4,893 | 4,938 | 4,957 |
| Easement & Right-of-Way Registrants | 1,955 | 1,983 | 1,878 | 1,826 | 1,856 | 1,759 | 1,746 | 1,782 | 1,723 | 1,716 | 1,707 | 1,722 | 1,716 |
| All License Holders | 217,355 | 218,735 | 219,782 | 221,139 | 221,617 | 222,534 | 223,799 | 225,126 | 226,619 | 228,205 | 230,050 | 231,347 | 232,040 |
| % Change | | 0.63% | 0.48% | 0.62% | 0.22% | 0.41% | 0.57% | 0.59% | 0.66% | 0.70% | 0.81% | 0.56% | 0.30% |



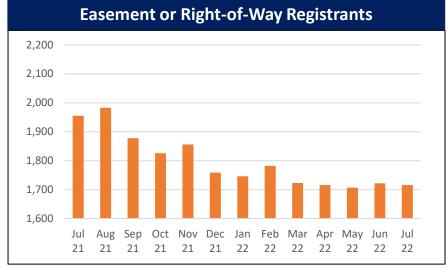
License Holder Counts

13-Month Comparisons by License Type









Licensing Application Processing Time

| | | Avera | ge Numbei | of Calend | ar Days to | Process a | License Ap | plication | | | | | |
|---|-------|-------|-----------|------------|-------------|--------------|------------|-----------|------|------|------|-------|------|
| | | | : | 13-Month C | omparison · | - Goal: 14 d | ays | | | | | | |
| July 21 Aug 21 Sept 21 Oct 21 Nov 21 Dec 21 Jan 22 Feb 22 Mar 22 Apr 22 May 22 Jun 22 Jun 22 Jun 22 | | | | | | | | | | | | | |
| Broker Business Entity | 4.96 | 4.22 | 7.05 | 4.12 | 5.23 | 6.83 | 4.76 | 13.47 | 4.76 | 4.41 | 4.22 | 4.72 | 5.21 |
| Broker Individual | 8.89 | 9.88 | 11.48 | 8.03 | 9.51 | 9.68 | 7.74 | 8.45 | 8.39 | 8.83 | 9.83 | 11.38 | 8.53 |
| Sales Agent | 9.58 | 8.81 | 7.51 | 4.55 | 5.49 | 4.38 | 5.73 | 4.09 | 5.36 | 3.40 | 3.61 | 3.71 | 3.67 |
| Professional Inspector | 15.37 | 23.44 | 27.97 | 10.91 | 14.5 | 2.49 | 7.38 | 8.45 | 6.42 | 6.17 | 4.45 | 4.27 | 4.34 |
| Real Estate Inspector | 12.56 | 24.11 | 12.14 | 5.54 | 6.94 | n/a | 4.45 | 4.45 | 3.49 | 8.00 | 8.40 | 15.94 | 1.38 |
| Apprentice Inspector | 11.67 | 20.36 | 5.66 | 17.33 | 7.00 | 4.65 | 5.41 | 5.41 | 2.00 | 4.56 | 2.64 | 4.02 | n/a |
| Easement or Right-of-Way Business Entity | 11.34 | n/a | 12.45 | 7.34 | n/a | n/a | 4.35 | 16.60 | 1.32 | 3.35 | 1.43 | 4.47 | n/a |
| Easement or Right-of-Way Individual | 8.27 | 4.85 | 5.12 | 4.18 | 5.48 | 5.58 | 3.59 | 3.65 | 3.73 | 3.25 | 1.89 | 1.76 | 1.90 |

| | | | Application | ns Receive | d Month-C | ver-Montl | n Compari | son | | | | | |
|--|---------|--------|-------------|------------|-----------|-----------|-----------|--------|--------|--------|--------|--------|--------|
| | July 21 | Aug 21 | Sept 21 | Oct 21 | Nov 21 | Dec 21 | Jan 22 | Feb 22 | Mar 22 | Apr 22 | May 22 | Jun 22 | Jul 22 |
| Broker Business Entity | 115 | 130 | 120 | 126 | 149 | 173 | 175 | 148 | 178 | 146 | 152 | 149 | 183 |
| Broker Individual | 179 | 233 | 177 | 175 | 208 | 204 | 242 | 215 | 194 | 213 | 182 | 196 | 115 |
| Sales Agent | 3,668 | 3,432 | 3,237 | 3,044 | 2,966 | 2,780 | 3,660 | 3,221 | 3,840 | 3,475 | 3,423 | 3,322 | 3,225 |
| Professional Inspector | 108 | 7 | 44 | 50 | 66 | 66 | 72 | 47 | 81 | 65 | 68 | 63 | 61 |
| Real Estate Inspector | 6 | 0 | 3 | 1 | 3 | 4 | 2 | 1 | 3 | 2 | 4 | 1 | 0 |
| Apprentice Inspector | 9 | 17 | 8 | 19 | 9 | 7 | 8 | 0 | 9 | 13 | 8 | 4 | 2 |
| Easement or Right-of-Way Business Entity | 2 | 9 | 2 | 2 | 1 | 1 | 2 | 3 | 0 | 4 | 1 | 3 | 0 |
| Easement or Right-of-Way Individual | 24 | 26 | 22 | 30 | 27 | 17 | 29 | 34 | 34 | 40 | 39 | 34 | 25 |

TREC Enforcement Division: E1 Report

Case Status

FY 2022

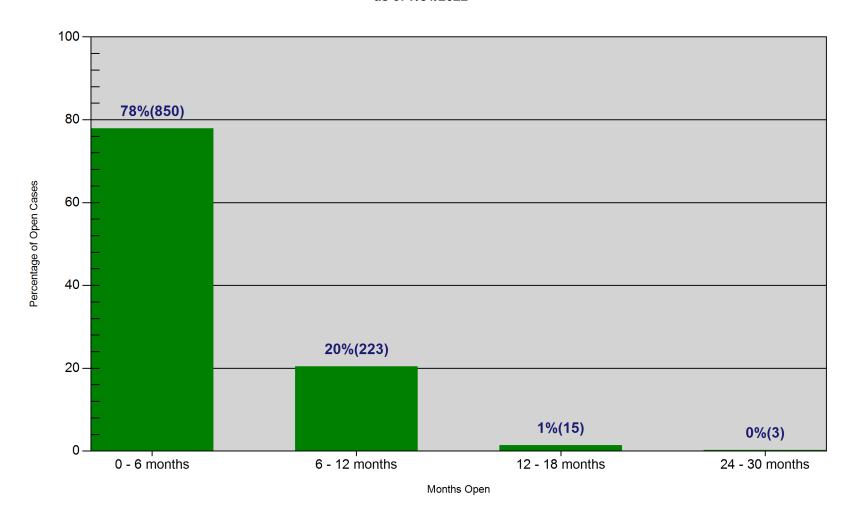
| | Sep 21 | Oct 21 | Nov 21 | Dec 21 | Jan 22 | Feb 22 | Mar 22 | Apr 22 | May 22 | Jun 22 | Jul 22 | Aug 22 | YTD |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----------------------------------|--------|------|
| Received During Month | 517 | 484 | 432 | 455 | 490 | 498 | 607 | 588 | 605 | 612 | 556 | | 5844 |
| Broker/Sales | 134 | 136 | 116 | 98 | 133 | 138 | 141 | 144 | 165 | 151 | 175 | | 1531 |
| Inspector | 9 | 9 | 4 | 2 | 12 | 8 | 7 | 7 | 9 | 14 | 8 | | 89 |
| Timeshare | 3 | 3 | 3 | 3 | 1 | 3 | 4 | 2 | 1 | 0 | 2 | | 25 |
| Unlicensed Activity | 4 | 6 | 6 | 4 | 3 | 3 | 3 | 6 | 6 | 5 | 3 | | 49 |
| No Jurisdiction | 13 | 20 | 10 | 18 | 13 | 20 | 20 | 9 | 15 | 15 | 8 | | 161 |
| Application Investigation | 252 | 243 | 203 | 217 | 210 | 206 | 252 | 255 | 257 | 263 | 192 | | 2550 |
| Fitness Inquiry | 102 | 66 | 88 | 111 | 117 | 118 | 177 | 163 | 148 | 161 | 166 | | 1417 |
| Education Related | 0 | 0 | 1 | 1 | 0 | 1 | 1 | 2 | 2 | 2 | 0 | | 10 |
| Easement ROW | 0 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 2 | 1 | 2 | | 8 |
| Other | 0 | 0 | 0 | 1 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | | 4 |
| | Sep 21 | Oct 21 | Nov 21 | Dec 21 | Jan 22 | Feb 22 | Mar 22 | Apr 22 | May 22 | Jun 22 | Jul 22 | Aug 22 | YTD |
| Closed During Month | 575 | 504 | 455 | 457 | 483 | 546 | 644 | 570 | 652 | 640 | 514 | | 6040 |
| Complaint Withdrawn | 3 | 7 | 6 | 7 | 4 | 4 | 7 | 10 | 7 | 3 | 7 | | 65 |
| Cease & Desist Issued | 0 | 0 | 2 | 0 | 0 | 0 | 2 | 2 | 4 | 1 | 1 | | 12 |
| Disciplinary Action | 55 | 42 | 42 | 36 | 54 | 55 | 45 | 38 | 55 | 54 | 47 | | 523 |
| Failure to Go Forward | 40 | 25 | 30 | 33 | 19 | 28 | 37 | 31 | 36 | 41 | 35 | | 355 |
| Insufficient Evidence | 54 | 49 | 46 | 42 | 57 | 78 | 61 | 57 | 48 | 45 | 42 | | 579 |
| Matter Settled | 14 | 7 | 8 | 11 | 15 | 11 | 16 | 17 | 13 | 17 | 12 | | 141 |
| No Jurisdiction | 41 | 42 | 39 | 44 | 47 | 38 | 64 | 35 | 52 | 43 | 41 | | 486 |
| No Violation | 11 | 9 | 3 | 10 | 8 | 14 | 10 | 6 | 9 | 6 | 13 | | 99 |
| Application Investigation | 226 | 228 | 173 | 180 | 167 | 188 | 239 | 210 | 243 | 228 | 158 | | 2240 |
| Fitness Inquiries | 118 | 87 | 101 | 81 | 106 | 121 | 148 | 127 | 139 | 143 | 118 | | 1289 |
| Other | 6 | 1 | 2 | 5 | 1 | 2 | 7 | 12 | 12 | 16 | 14 | | 78 |
| Open at Beginning of Month Received During Month Closed During Month Open at End of Month | | | | | | | | | | | 1049 556 514 1091 | | |
| Received During Fiscal Year Closed During Fiscal Year | | | | | _ | | _ | | | | 5844 6040 | | |

TREC Enforcement Division

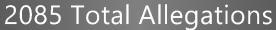
TREC Enforcement Division: E2 Report

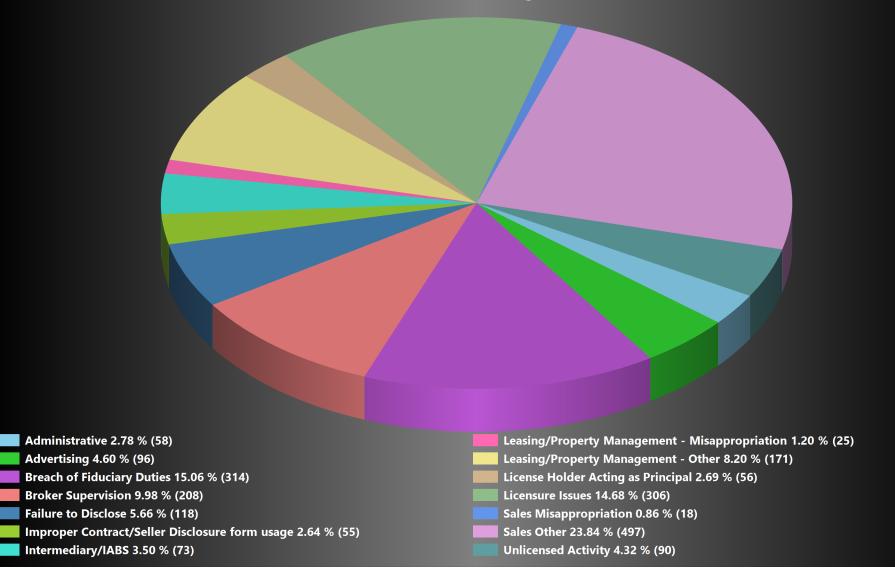
Open Case Aging Report

as of 7/31/2022



Complaint Subject Categories for July 2021 through July 2022





| | | | | Compla | aint Sub | ject Cat | tegories | by Mor | nth | | | | | | |
|---|--------|--------|--------|--------|----------|----------|----------|--------|--------|--------|--------|--------|--------|-------|--------|
| Subject Matter Categories | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Total | YTD |
| Administrative Bad check, contact information, uncooperative, etc. | 1 | 5 | 1 | 11 | 3 | 1 | 1 | 9 | 1 | 2 | 7 | 8 | 8 | 58 | 2.78% |
| Advertising Includes misleading & dba | 5 | 7 | 7 | 3 | 8 | 6 | 17 | 13 | 8 | 6 | 5 | 4 | 7 | 96 | 4.60% |
| Breach of Fiduciary Duty Including false promise | 14 | 23 | 17 | 20 | 17 | 27 | 23 | 30 | 32 | 34 | 26 | 26 | 25 | 314 | 15.06% |
| Broker Supervision | 10 | 9 | 13 | 22 | 13 | 9 | 19 | 23 | 16 | 27 | 15 | 17 | 15 | 208 | 9.98% |
| Failure to Disclose | 3 | 6 | 9 | 4 | 9 | 5 | 15 | 15 | 11 | 8 | 14 | 13 | 6 | 118 | 5.66% |
| Improper contract/Seller Disclosure form usage Including false promise | 0 | 1 | 1 | 1 | 1 | 5 | 12 | 11 | 4 | 2 | 11 | 4 | 2 | 55 | 2.64% |
| Intermediary/IABS | 3 | 6 | 8 | 8 | 3 | 1 | 7 | 9 | 6 | 6 | 8 | 5 | 3 | 73 | 3.50% |
| Leasing/Property Management - Misappropriation | 1 | 3 | 1 | 0 | 4 | 1 | 0 | 8 | 5 | 0 | 0 | 2 | 0 | 25 | 1.20% |
| Leasing/Property Management - Other Includes negligence, referral, etc. | 16 | 12 | 19 | 6 | 11 | 8 | 11 | 19 | 11 | 19 | 19 | 13 | 7 | 171 | 8.20% |
| License Holder Acting as Principal | 6 | 5 | 8 | 5 | 2 | 3 | 7 | 9 | 3 | 1 | 0 | 2 | 5 | 56 | 2.69% |
| Licensure Issues Criminal background check, denials, probationary license, etc. | 28 | 31 | 27 | 15 | 23 | 20 | 21 | 16 | 23 | 28 | 27 | 27 | 20 | 306 | 14.68% |
| Sales Misappropriation Other than Leasing/Property Management - Misappropriation | 1 | 2 | 1 | 2 | 1 | 2 | 2 | 3 | 1 | 0 | 1 | 1 | 1 | 18 | 0.86% |
| Sales Other Includes negligence, rebate, referral, earnest money, etc. (other than Leasing/Property Management - Other) | 24 | 56 | 44 | 43 | 33 | 34 | 38 | 44 | 35 | 38 | 37 | 33 | 38 | 497 | 23.84% |
| Unlicensed Activity | 6 | 8 | 4 | 10 | 5 | 3 | 11 | 9 | 8 | 7 | 8 | 4 | 7 | 90 | 4.32% |
| Total | 118 | 174 | 160 | 150 | 133 | 125 | 184 | 218 | 164 | 178 | 178 | 159 | 144 | 2085 | |

Information Technology Division

Electronic Information Outlet Statistics

July 2022

| | | | Prior FYTD |
|------------------------|----------------------|------------|------------|
| Website | Current Month | FYTD Total | Total |
| Total Pages Viewed | 1,889,455 | 21,299,132 | 22,831,522 |
| Total Monthly Sessions | 533,573 | 6,039,667 | 6,578,716 |

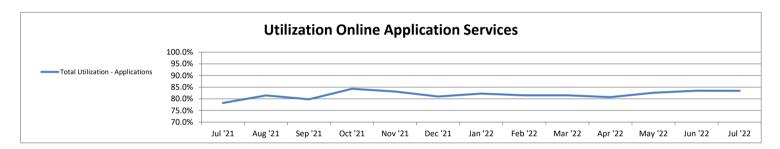
| | | | Online | FYTD Online | Prior FYTD |
|----------------------------------|-------|--------|---------|-------------|------------|
| Online Transactions | Total | Online | Percent | Percent | Percent |
| Applications | 2141 | 1786 | 83.4% | 82.1% | 82.1% |
| Broker Application | 111 | 86 | 77.5% | 78.8% | 77.4% |
| Sales Agent Application | 2021 | 1692 | 83.7% | 82.3% | 82.3% |
| Corporate Broker Application | 9 | 8 | 88.9% | 87.9% | 82.5% |
| Renewals | 8065 | 7882 | 97.7% | 98.0% | 98.2% |
| Broker Renewals | 1537 | 1493 | 97.1% | 97.2% | 97.6% |
| Sales Agent Renewal | 6199 | 6072 | 98.0% | 98.4% | 98.5% |
| Corporate Broker Renewals | 133 | 126 | 94.7% | 95.4% | 96.1% |
| Professional Inspector Renewals | 168 | 164 | 97.6% | 96.4% | 96.5% |
| Real Estate Inspector Renewals | 3 | 3 | 100.0% | 95.1% | 96.6% |
| Apprentice Inspector Renewals | 3 | 3 | 100.0% | 100.0% | 100.0% |
| Easement ROW Business Renewals | 0 | 0 | N/A | 81.3% | 93.3% |
| Easement ROW Individual Renewals | 22 | 21 | 95.5% | 96.3% | 96.2% |

Information Technology Division

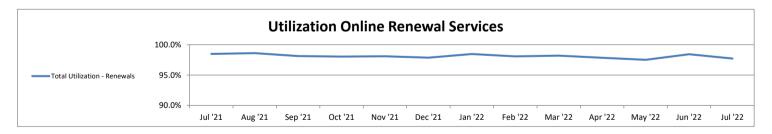
Electronic Information Outlet Statistics

July 2022

| Applications | Jul '21 | Aug '21 | Sep '21 | Oct '21 | Nov '21 | Dec '21 | Jan '22 | Feb '22 | Mar '22 | Apr '22 | May '22 | Jun '22 | Jul '22 |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Broker Application | 76.1% | 87.2% | 77.3% | 82.9% | 85.6% | 78.0% | 78.2% | 78.7% | 75.9% | 75.6% | 76.9% | 82.9% | 77.5% |
| Sales Agent Application | 78.3% | 81.8% | 79.9% | 84.3% | 82.9% | 81.2% | 82.4% | 81.5% | 81.8% | 81.0% | 82.9% | 83.5% | 83.7% |
| Broker Organization Applications | 79.2% | 60.0% | 86.7% | 94.1% | 88.2% | 81.0% | 100.0% | 100.0% | 92.3% | 62.5% | 87.5% | 78.6% | 88.9% |
| Total Utilization - Applications | 78.2% | 81.5% | 79.8% | 84.3% | 83 1% | 81.0% | 82 2% | 81.5% | 81 5% | 80.7% | 82 6% | 83.5% | 83.4% |



| Renewals | Jul '21 | Aug '21 | Sep '21 | Oct '21 | Nov '21 | Dec '21 | Jan '22 | Feb '22 | Mar '22 | Apr '22 | May '22 | Jun '22 | Jul '22 |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Broker Renewals | 97.6% | 97.9% | 96.9% | 96.5% | 97.5% | 97.2% | 98.4% | 96.7% | 97.4% | 97.0% | 96.5% | 97.7% | 97.1% |
| Sales Agent Renewal | 98.9% | 99.1% | 98.5% | 98.5% | 98.4% | 98.4% | 98.7% | 98.5% | 98.5% | 98.2% | 98.0% | 98.7% | 98.0% |
| Broker Organization Renewal | 97.3% | 95.6% | 94.6% | 98.5% | 93.7% | 94.8% | 94.0% | 96.8% | 97.1% | 95.9% | 92.3% | 95.9% | 94.7% |
| Professional Inspector Renewals | 97.9% | 93.6% | 99.1% | 97.3% | 95.7% | 91.3% | 95.7% | 98.0% | 98.2% | 95.5% | 94.7% | 97.1% | 97.6% |
| Real Estate Inspector Renewals | 100.0% | 80.0% | 100.0% | 100.0% | 100.0% | 80.0% | 100.0% | N/A | 83.3% | 100.0% | 100.0% | 100.0% | 100.0% |
| Apprentice Inspector Renewals | 50.0% | 100.0% | 100.0% | N/A | N/A | 100.0% | 100.0% | 100.0% | N/A | 100.0% | 100.0% | 100.0% | 100.0% |
| Easement ROW Business Renewals | N/A | 50.0% | 50.0% | 100.0% | 50.0% | N/A | 100.0% | 100.0% | 80.0% | 100.0% | N/A | N/A | N/A |
| Easement ROW Individual Renewals | 93.2% | 96.3% | 100.0% | 94.0% | 100.0% | 93.5% | 96.2% | 93.3% | 95.8% | 98.1% | 95.9% | 96.0% | 95.5% |
| Total Utilization - Renewals | 98.5% | 98.6% | 98.1% | 98.0% | 98.1% | 97.9% | 98.5% | 98.1% | 98.2% | 97.8% | 97.5% | 98.4% | 97.7% |



Information & Technology Electronic Information Outlet Statistics I2 Report

Financial Services Division TREC Budget Status Report July 2022 - Fiscal Year 2022

| Expenditure Category | Beginning Balance FY2022 | Expenditures | Remaining Balance | Budget % Remaining | 1/12 = 8.33% Comments |
|--|-----------------------------|--------------|----------------------|-----------------------|---|
| Actual Beginning Balance | 22,498,290 | | 22,498,290 | | Actual Beginning balance includes TTSTC balances as of 8/31/2021 reduced by expenditures for AY2021 processed after 8/31/2021 & payroll liability as of 8/31/2021 |
| Operating Reserves | (8,174,002) | | (8,174,002) | | |
| Available balance within Texas Treasury Safekeeping Trust | 14,324,288 | | 14,324,288 | | excess remaining available TTSTC balance considered to balance FY22 budget |
| | | | | | |
| Salaries & Wages | 8,759,738 | 7,472,038 | 1,287,700 | 14.7% | |
| Other Personnel Costs | 3,523,840 | 2,877,258 | 646,582 | 18.3% | |
| Professional Fees & Services | 2,907,336 | 485,807 | 2,421,529 | 83.3% | Versa replacement not expended as of report date |
| Consumables | 10,000 | 6,666 | 3,334 | 33.3% | Consumable expense low due to staff working from home. |
| Utilities | 7,947 | 6,758 | 1,189 | 15.0% | |
| Travel | 55,500 | 44,766 | 10,734 | 19.3% | |
| Rent - Building | 188,991 | 175,455 | 13,536 | 7.2% | |
| Rent - Machines - Other | 137,798 | 111,489 | 26,309 | 19.1% | |
| Other Operating Expenses | 583,345 | 613,053 | (29,708) | -5.1% | Annual Software Maintenance Agreement for Versa Licensing System Software for the period of 9/1/21 thru 8/31/22 |
| Subtotal -Operations Expenditures | 16,174,495 | 11,793,290 | 4,381,205 | 27.1% | |
| DPS Criminal History Background Checks | 8,740 | 21,356 | (12,616) | -144.3% | DPS remitted invoices for Sept 2021 - May 2022 in June. Payments processed in July 2022. |
| Statewide Cost Allocation Plan (SWCAP) | 164,769 | 191,331 | (26,562) | -16.1% | Indirect costs charged by the state. Last quarter due 8/30/22. Budgeted amount less than actual expense. |
| Contribution to General Revenue | 727,500 | 666,875 | 60,625 | 8.3% | allocated monthly until August 2022 |
| Subtotal - Nonoperational Expenditures | 901,009 | 879,562 | 21,447 | 2.4% | |
| Total Expenditures | \$17,075,504 | \$12,672,852 | \$4,402,652 | 25.8% | |

| Revenue | FY2022 Approved Revenue | Revenue Collected | Revenue Remaining to be Collected | Revenue % Remaining to be Collected | Comments |
|---|----------------------------|----------------------|--------------------------------------|---|--|
| License Fees | \$13,696,875 | 12,240,843 | \$1,456,032 | 10.6% | 33,252 total applications and 89,755 total renewals processed as of report date. |
| Education Fees | \$368,150 | 394,693 | (\$26,543) | -7.2% | |
| Examination Fees | \$458,910 | 461,480 | (\$2,570) | -0.6% | 46,148 test administrative exams taken |
| Other Miscellaneous Revenue | \$294,217 | 341,436 | (\$47,219) | -16.0% | YTD interest earned and Public Info fees |
| Total Revenue | \$14,818,152 | \$13,438,452 | \$1,379,700 | 9.3% | |
| Revenue Over/(Under) Expenditures & Transfers | \$12,066,936 | \$765,600 | \$11,301,336 | 93.7% | |

Texas Real Estate Commission Operating Account No. 3055 Investments Holdings Report

July 2022

| | | | | Beginning | | Ending | | | |
|------------|----|---------------|---------------|-----------------------------------|-------------|------------------|-----------|----------------------|------------|
| Purchase | | Par | Purchase | Market | Additions | Market | Accrued | | Maturity |
| Date | | Value | Price | Value | Changes | Value | Interest | Description | Date |
| 03/15/2022 | | 3,755,000.00 | 3,724,445.99 | 3,698,528.33 | 1,760.16 | 3,700,288.49 | 7,091.64 | U.S. T-Notes, .500% | 03/15/2023 |
| 06/15/2022 | | 4,620,000.00 | 4,494,064.37 | 4,505,402.33 | 9,023.46 | 4,514,425.79 | 1,483.20 | U.S. T-Notes, .250% | 06/15/2023 |
| 09/16/2021 | | 2,460,000.00 | 2,494,978.13 | 2,460,192.20 | (1,537.50) | 2,458,654.70 | 13,937.77 | U.S. T-Notes, 1.5% | 09/15/2022 |
| 12/15/2021 | | 5,428,000.00 | 5,499,454.53 | 5,411,673.61 | (1,908.27) | 5,409,765.34 | 11,326.87 | U.S. T-Notes, 1.625% | 12/15/2022 |
| Totals | \$ | 16,263,000.00 | 16,212,943.02 | \$ 16,075,796.47 \$ | 7,337.85 \$ | 16,083,134.32 \$ | 33,839.48 | | |
| | _ | | | | | | | | |

| | Monthly Activity | |
|-----------|-------------------------|------------|
| Beginning | Current | Cumulative |
| Balance | Month | Totals |

Beginning Cash Available Balance

\$ 5,993,612.13

Current Month Receipts

1,289,651.82

Current Month Disbursements

(1,080,809.41)

| Total Cash | \$ | 6,202,454.54 |
|---|----|---------------|
| Investment Ending Market Value | _ | 16,083,134.3 |
| Total Account Balance | | 22,285,588.80 |
| Operating Reserves | | (8,174,002.00 |
| Ending Balance Available for Operations | \$ | 14,111,586.8 |

Investment Compliance: These investments have been made in compliance with the Commission's Investment Policy.

Ranada Williams, Investment Officer

Melissa Huerta, Alternate Investment Officer

Real Estate Recovery Trust Account No. 3058 Investments Current Securities

July 2022

| | | | Beginning | | Ending | | | |
|------------------|--------------------|-------------------|-----------------|----------------------|-----------------|---------------------|--------------------|------------------|
| Purchase Date | Par Value | Purchase Price | Market Value | Additions Changes | Market Value | Accrued Interest | Description | Maturity Date |
| 2410 | 74.40 | 11100 | Value | changes | va.uc | 2.110.100 | Description | Date |
| 03/15/2022 | 806,000.00 | 799,536.12 | 793,878.52 | 377.81 | 794,256.33 | 1,522.20 | U.S. T-Notes 2.375 | 03/15/2023 |
| 06/15/2022 | 1,140,000.00 | 1,108,791.38 | 1,111,722.65 | 2,226.57 | 1,113,949.22 | 365.98 | U.S. T-Notes, .250 | 06/15/2023 |
| 09/15/2021 | 985,800.00 | 999,739.83 | 985,877.02 | (616.12) | 985,260.90 | 5,585.31 | U.S. T-Notes 1.5 | 09/15/2022 |
| 12/15/2021 | 937,500.00 | 949,804.69 | 934,680.18 | (329.59) | 934,350.59 | 1,956.33 | U.S. T-Notes 1.625 | 12/15/2022 |
| Totals | \$ 3,869,300.00 \$ | 3,857,872.02 \$ | 3,826,158.37 \$ | 1,658.67 \$ | 3,827,817.04 \$ | 9,429.82 | | . , |
| iotais | ¥ 3,000,000 ¥ | 3,037,072.02 | 3,020,130.37 | 1,030.07 | 3,027,017.04 | 5,725.02 | | |

| Receipts: | | Beginning Balance | | Current Month | Ending Balance |
|--|----|----------------------|------------------|------------------|-------------------|
| Licensees' Remittances to Recovery Fund | _ | | - \$ | 33,030.00 | |
| Interest Realized | | | | 572.31 | |
| Repayments to Recovery Fund (Principal and Interest) | | | | 1,360.00 | |
| Administrative Penalties | | | | 23,500.00 | |
| Investments Matured | | | | 0.00 | |
| Prior Month Correction | | | | 0.00 | |
| Total Received | \$ | 405,479.46 | \$ | 58,462.31 \$ | 463,941.77 |
| Disbursements: | | | | | |
| Investments Purchased | | | \$ | 0.00 | |
| Accrued Interest Purchased | | | | 0.00 | |
| Disbursement to Treasury | | | | 230.00 | |
| Payments from Recovery Fund | | | | 15,000.00 | |
| Administrative Costs | | | | 97.18 | |
| Total Disbursed | | | \$ | 15,327.18 | (15,327.18) |
| Cash Balance | | | | | 448,614.59 |
| Investment Ending Market Value | | | | | 3,827,817.04 |
| Total Portfolio | | | | | 4,276,431.63 |
| Treasury Cash Balance | | | | | 0.00 |
| Reserved for Potential Payments Within 90 Days | | | | | (470,934.34) |
| Balance | | | | \$ | 3,805,497.29 |

Investment Position: The Fund is capable of meeting all known obligations.

Investment Compliance: The Investment Policy of the Commission has been followed.

Ranada Williams, Investment Officer

Ranada O. Williams

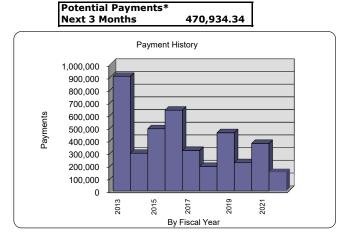
Melissa Huerta, Alternate Investment Officer

Texas Occ Code, Sec 1101.603(e): On a determination by the commission at any time that the balance in the trust account is less than \$1 million, each license holder at the next license renewal must pay, in addition to the renewal fee, a fee that is equal to the lesser of \$10 or a pro rata share of the amount necessary to obtain a balance in the trust account of \$1.7 million.

Real Estate Recovery Trust Account No. 3058 Investments Payments and Repayments July 2022

| | Payment | Repayment | Admin Penalties | Admin | Payments | Number of |
|----------------|------------|------------|-----------------|-----------|----------------|----------------|
| Month-Year | Total | Total | Total | Costs | FY2022-To-Date | Claims FY 2022 |
| October 2020 | 0.00 | 1,000.00 | 9,650.00 | 84.14 | 0.00 | |
| November 2020 | 82,009.79 | 0.00 | 5,500.00 | 87.34 | 0.00 | |
| December 2020 | 50,927.20 | 0.00 | 9,950.00 | 63.58 | 0.00 | |
| lanuary 2021 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| February 2021 | 50,000.00 | 5.45 | 60.96 | 0.00 | 0.00 | |
| March 2021 | 0.00 | 22,611.13 | 3,015.83 | 0.00 | 0.00 | |
| April 2021 | 32,378.86 | 2.24 | 3,115.83 | 32,378.86 | 0.00 | |
| May 2021 | 0.00 | 18,557.97 | 10,913.08 | 86.48 | 0.00 | |
| lune 2021 | 0.00 | 17,525.48 | 11,543.08 | 89.98 | 0.00 | |
| luly 2021 | 42,207.27 | 32,619.43 | 24,349.42 | 88.87 | 0.00 | |
| August 2021 | 0.00 | 32,252.98 | 16,921.76 | 91.95 | 0.00 | |
| September 2021 | 7,183.53 | 24,389.89 | 2,000.00 | 93.68 | 7,183.53 | 1 |
| October 2021 | 0.00 | 32,408.86 | 10.51 | 0.00 | 0.00 | 0 |
| November 2021 | 50,000.00 | 0.00 | 4,500.00 | 95.03 | 50,000.00 | 1 |
| December 2021 | 0.00 | 15,494.32 | 0.00 | 0.00 | 0.00 | 0 |
| lanuary 2022 | 0.00 | 8.06 | 0.00 | 0.00 | 50,000.00 | 1 |
| February 2022 | 0.00 | 0.00 | 3,900.00 | 96.47 | 0.00 | 0 |
| March 2022 | 0.00 | 102.14 | 2,400.00 | 87.90 | 0.00 | 0 |
| April 2022 | 0.00 | 0.00 | 13,327.14 | 97.23 | 0.00 | 0 |
| May2022 | 25,363.12 | 0.00 | 30,250.74 | 95.06 | 25,363.12 | 1 |
| June2022 | 0.00 | 1,360.00 | 14,150.00 | 99.03 | 0.00 | 0 |
| July 2022 | 15,000.00 | 1,360.00 | 23,500.00 | 97.18 | 15,000.00 | 1 |
| | 355,069.77 | 199,697.95 | 189,058.35 | 33,732.78 | 147,546.65 | 5 |

| | Payment Histo | ry |
|-------------|---------------|-----------------------|
| Fiscal Year | # of Payments | Total Payments |
| thru 2012 | 694 | 12,735,255.60 |
| 2013 | 18 | 904,295.08 |
| 2014 | 13 | 297,028.02 |
| 2015 | 15 | 490,540.91 |
| 2016 | 20 | 636,691.80 |
| 2017 | 14 | 319,142.23 |
| 2018 | 7 | 193,671.65 |
| 2019 | 22 | 458,766.76 |
| 2020 | 7 | 223,285.53 |
| 2021 | 11 | 374,581.34 |
| 2022 | 5 | 147,546.65 |
| Total | 826 | \$16,780,805.57 |



^{*}Potential Payments: Payments could be made in the time periods indicated. Several time/work variables can affect the actual payment dates.

Real Estate Inspection Recovery Fund No. 0889 (3059)

July 2022

| Purchase Date | Par Value | Purchase Price | Beginning Market Value | Additions Changes | Ending Market Value | Accrued Interest | Description | Maturity Date |
|-----------------------------|-----------------------------|-----------------------------|------------------------------|-------------------------|----------------------------|------------------------|---------------------|------------------|
| 12/15/2021 Totals | 567,500.00 \$ 567,500.00 | 574,948.44 \$ 574,948.44 | 565,793.07 \$ 565,793.07 | (199.51) \$ (199.51) | 565,593.56 \$565,593.56 | 1,184.23 \$1,184.23 | U.S. T-Notes 1.625% | 12/15/2022 |

| | | Monthly Activity | | | | | | Payment History | | | |
|---|---|------------------|----------------------|----|------------------|--------------|----------------------|-----------------|-----------------------|----|-------------------|
| | | | Beginning Balance | | Current Month | | Cumulative Totals | Fiscal Year | Number of Payments | | Total Payments |
| Beginning Balance | | \$ | 38,948.52 | \$ | | \$ | 38,948.52 | | | | |
| | | | | | | | | 1991 - 2011 | 47 | \$ | 336,084.95 |
| Receipts: | | | | | | | | 2012 | 2 | | 25,000.00 |
| Licensees' Remittances to Recovery Fund | | | | \$ | 1,730.00 | | | 2013 | 1 | | 12,500.00 |
| Interest Realized (includes accruals) | | | | | 52.43 | | | 2014 | 0 | | 0.00 |
| Treasury Note Semi-Annual Interest | | | | | 0.00 | | | 2015 | 0 | | 0.00 |
| Repayments | | | | | 0.00 | | | 2016 | 1 | | 2,275.23 |
| Administrative Penalties | | | | | 0.00 | | | 2017 | 2 | | 25,000.00 |
| Investments Matured | | | | _ | 0.00 | _ | | 2018 | 0 | | 0.00 |
| Total Received in Current I | Month | | | | | \$ | 1,782.43 | 2019 | 0 | | 0.00 |
| | | | | | | | | 2020 | 0 | | 0.00 |
| Disbursements: | | | | | | | | 2020 | 0 | | 0.00 |
| Investments Purchased | | | | \$ | 0.00 | | | 2021 | 0 | | 0.00 |
| Payments from Recovery Fund | | | | | 0.00 | | | 2022 | 0 | | 0.00 |
| * Cash Transfer Trust to Treasury(GR) | | | | | 0.00 | | | Total | 53 | \$ | 400,860.18 |
| Administrative Costs | | | | | 22.52 | _ | | | | | |
| Total Disbursed in Current | | | | | | \$ | (22.52) | | | | |
| | Total Cash | | | | | \$ | 40,708.43 | | | | |
| | Reserved for Potential Payment within 90 Days | | | | 90 Days | | 0.00 | | | | |
| | Unobligated Fund Balance Investment Ending Market Value Balance | | | | \$ | 40,708.43 | | | | | |
| | | | | | | \$565,593.56 | | | | | |
| | | | | | \$ | 606,301.99 | | | | | |

Investment Position: The Fund is capable of meeting all known obligations.

Investment Compliance: The Investment Policy of the Commission has been followed.

Ranada Williams, Investment Officer

Melissa Huerta, Alternate Investment Officer

^{*} Per Occupation Code, Sec. 1102.353(d) If the balance in the fund on December 31 of a year is more than \$600,000, the commission shall transfer the amount in excess of \$600,000 to the credit of the general revenue fund.